

## Press Release

### YES BANK announces Financial Results for the Quarter ended September 30, 2015

- Net Profit of ₹610.4 crore in Q2FY16; y-o-y growth of 26.5%. NIM expanded to 3.3% y-o-y.
- Net Interest Income at ₹1,108.5 crore for Q2FY16; y-o-y growth of 29.4%.
- Y-o-Y growth in CASA of 40.5%; CASA Ratio improves to 25.5% from 22.5% a year ago, crossing 25% for the first time. SA deposits posted robust growth of 61.7% y-o-y.
- CASA+Retail FDs as % of Total Deposits stands at 52.5% as at September 30, 2015, up from 42.9% a year ago
- Total Capital Adequacy as per Basel III stands at 14.9%\*, as at September 30, 2015

### Financial Highlights from Q2FY16 Results:

Balance Sheet Highlights					
(₹ in Crore )	30-Sep-15	30-Sep-14	Growth (Y-o-Y)	30-Jun-15	Growth (Q-o-Q)
Advances	80,015.1	62,029.6	29.0%	79,665.6	0.4%
Deposits	99,344.3	80,130.9	24.0%	95,315.9	4.2%
CASA	25,318.3	18,014.5	40.5%	22,267.7	13.7%
Shareholders' funds	12,867.6	10,998.0	17.0%	12,239.7	5.1%
Total Capital Funds*	17,455.1	15,697.8	11.2%	16,910.4	3.2%
<b>Total Balance Sheet</b>	<b>144,783.5</b>	<b>116,230.8</b>	<b>24.6%</b>	<b>139,037.1</b>	<b>4.1%</b>

Profit & Loss Statement Highlights					
(₹ in Crore )	Q2FY16	Q2FY15	Growth (Y-o-Y)	Q1FY16	Growth (Q-o-Q)
Net Interest Income	1,108.5	856.4	29.4%	1,059.8	4.6%
Non Interest Income	618.1	505.6	22.2%	545.2	13.4%
Corporate Trade & Cash Management	100.9	115.8	-12.9%	107.1	-5.8%
Forex, Debt Capital Markets & Securities	152.3	86.9	75.3%	97.1	56.8%
Corporate Banking Fees	219.7	211.4	3.9%	206.9	6.2%
Retail Banking Fees	145.1	91.5	58.6%	134.1	8.2%
Total Net Income	1,726.6	1,362.0	26.8%	1,605.0	7.6%
Operating Profit	1,019.1	817.1	24.7%	908.3	12.2%
Provision	103.9	119.5	-13.0%	98.0	6.1%
<b>Profit after Tax</b>	<b>610.4</b>	<b>482.5</b>	<b>26.5%</b>	<b>551.2</b>	<b>10.7%</b>
Basic EPS (₹)	14.6	11.6	25.7%	13.2	10.7%

Key Financial Performance Indicators			
	Q2FY16	Q2FY15	Q1FY16
Return on Assets	1.7%	1.7%	1.6%
Return on Equity	19.4%	18.0%	18.4%
NIM	3.3%	3.2%	3.3%
Cost to Income Ratio	41.0%	40.0%	43.4%
Non Interest Income to Total Income	35.8%	37.1%	34.0%
Capital Adequacy (Basel III)*	14.9%	17.4%	15.0%
Tier I Ratio (Basel III)*	10.9%	12.2%	10.9%
Book Value (₹)	307.3	264.3	292.7
Gross NPA	0.61% (₹ 491.4 Cr.)	0.36%	0.46%
Net NPA	0.20% (₹ 158.6 Cr.)	0.09%	0.13%
Provision Coverage Ratio	67.7%	75.8%	71.0%

\*(including Profit, adjusted for prorated dividends)

**Mumbai, October 29, 2015:** The Board of Directors of YES BANK Ltd. took on record the Q2FY16 results at its meeting held in Mumbai today.

**Commenting on the results and financial performance, Mr. Rana Kapoor, Managing Director & CEO, YES BANK said, “ YES Bank has delivered another consistent quarter of sustained financial performance reflected by healthy growth in Net Profit of 26.5% and driven by steady increase in NII and stable asset quality.**

Further, the Bank continues to build granularity in deposits demonstrated by Retail & CASA deposits contribution of 52.5% as on September 30, 2015 on the back of healthy SA deposits growth and with CASA crossing 25% for the first time since inception of the Bank 11 years ago.

I am also pleased to announce that YES Bank is the first bank to have launched its operations at the IBU branch in the IFSC, GIFT city at Gandhinagar, Gujarat. This along with the recent RBI licensing approvals for setting up AMC operations and commencement of PD business will further deepen our value proposition for our corporate as well as retail customers.”

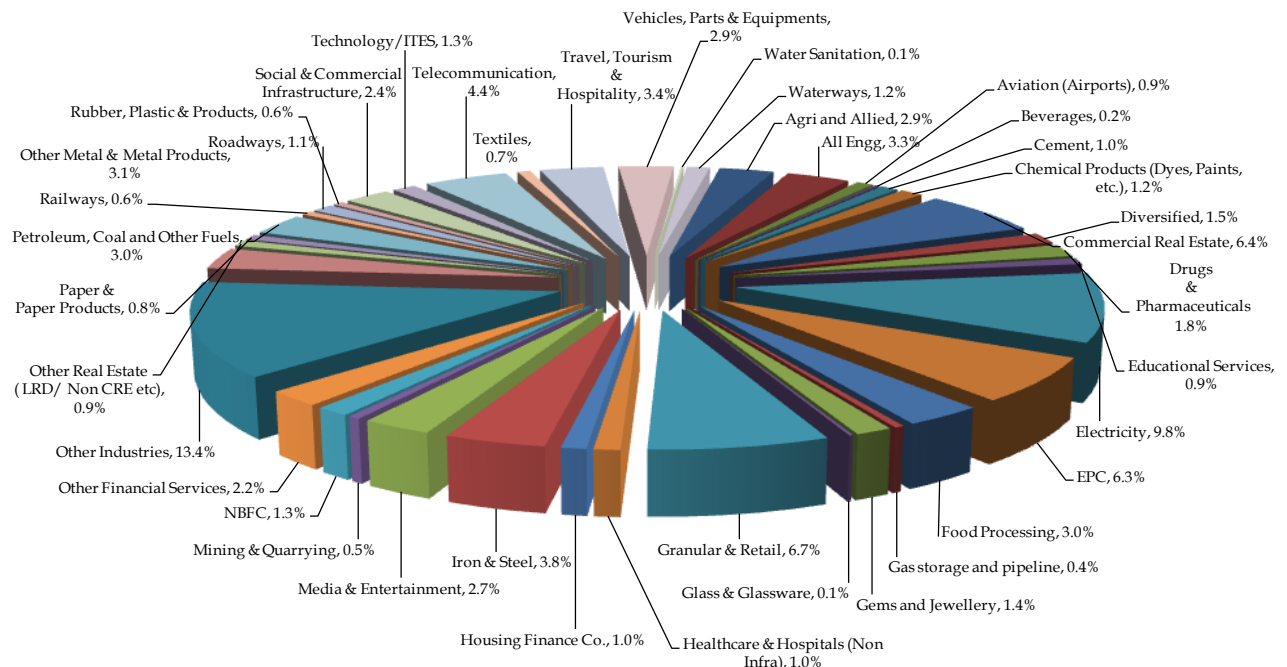
## Q2FY16 Performance highlights

### Balance Sheet

- Advances:** Total Advances grew by **29.0%** to **₹ 80,015.1** crore as at September 30, 2015. Corporate Banking accounted for 68.2% of the Advances portfolio while Retail & Business Banking constituted 31.8%.

Business Segment	As on Sep 30, 2015	As on Sep 30, 2014
A) Corporate Banking (8 segmental relationship groups)	<b>68.2%</b>	<b>71.4%</b>
B) Retail & Business Banking	<b>31.8%</b>	<b>28.6%</b>
of which:		
i) Business Banking (Medium)	13.3%	14.7%
ii) Micro & Small Enterprises	11.3%	9.1%
iii) Consumer Banking (Urban and Rural)	7.2%	4.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

### Sectoral Distribution:



▪ **Sensitive sector disclosures:**

Sector/ Rating	Break-up
<b>(A) Electricity</b>	<b>9.80%</b>
AAA/AA rated investments	1.90%
T&D	1.80%
Renewable Exposures(Green-Financing)	3.4% of which 1.3% is operational
Non-Renewable	2.6% of which 2.4% is operational
Exposure to SEBs	Nil
<b>(B) Iron &amp; Steel</b>	<b>3.80%</b>
A or above rated	3.20%
<b>(C) EPC</b>	<b>6.30%</b>
A or above rated	4.30%
<b>(D) CRE</b>	<b>6.40%</b>
Residential	5.00%
Average Security Cover	3.4X

- **Deposits:** Total Deposits grew by **24.0%** to ₹ **99,344.3** crore as at September 30, 2015. The Bank's Balance Sheet grew by **24.6%** to ₹ **144,783.5** crore as at September 30, 2015. The Bank's CD ratio stood at **80.5%** as at September 30, 2015.

Current and Savings Account (CASA) deposits grew by **40.5%** y-o-y to ₹ **25,318.3 crore** taking the CASA ratio to **25.5%** as at September 30, 2015 up from 22.5% as at September 30, 2014. Further, **SA deposits** grew by **61.7%** to ₹ **16,764.0 crore** from Rs. 10,366.8 crore as at September 30, 2014.

CASA crossed 25% for the **FIRST** time in YES BANK's life cycle of 11 years.

- **Asset Quality:** Bank's Asset quality continued to show resilience in the quarter. Gross Non Performing Advances as a proportion of Gross Advances was at **0.61%** while Net Non Performing Advances as a proportion of Net advances was at **0.20%** as at September 30, 2015. Net NPA increased by only ₹ **51.9** crore q-o-q. Bank's specific loan loss **Provision Coverage** was at **67.7%** as at September 30, 2015.

Total Standard Restructured Advances stand at ₹ **569.3** crore as at September 30, 2015. This represents 0.71% of the Gross Advances, same as last quarter.

There has been **no sale to ARC** during the previous four quarters. Also the Bank has not **refinanced** any loan through **5-25** route.

Below table summarises the resilient performance of the Bank on Asset Quality:

	As a % of Advances	As on Sept 30, 2015	As on Jun 30, 2015	As on Mar 31, 2015	As on Sep 30, 2014
A	1. Gross NPA %	0.61%	0.46%	0.41%	0.36%
	2. Net NPA %	0.20%	0.13%	0.12%	0.09%
	3. Provision Coverage Ratio	67.7%	71.0%	72.0%	75.8%
B	Restructured Advances %	0.71%	0.71%	0.51%	0.19%
C	Security Receipts (Net) %	0.27%	0.28%	0.29%	0.35%

The quality of the book is also reflected in the Bank's corporate exposures, which is well rated with 75% portfolio rated 'A' or better.

- **Capital Funds:** As per Basel III, Tier I Capital of ₹ 12,702.2 stood at 10.9%, and total CRAR stood at 14.9% as at September 30, 2015. Total Capital funds are at ₹ 17,455.1 crore as at September 30, 2015 (*capital including profits, adjusted for prorated dividends*).
- **Liquidity Coverage Ratio:** During Q2FY16, the Bank maintained monthly average Liquidity Coverage ratio of 83.6% which is well above the regulatory requirement of 60% indicating a healthy liquidity position.

#### Profit & Loss Account:

- **Net Interest Income (NII) Growth:** NII for Q2FY16 increased by 29.4% y-o-y to ₹ 1,108.5 crore on account of strong growth in advances and Retail & CASA deposits.
- **Non Interest Income:** Non Interest Income increased by 22.2% y-o-y to ₹ 618.1 crore in Q2FY16.
- **Operating and Net profit:** Operating profit for Q2FY16 increased by 24.7% to ₹ 1,019.1 crore. Net Profit in Q2FY16 was up 26.5% to ₹ 610.4 crore.
- **Shareholders' returns:** The Bank delivered RoA of 1.7% for Q2FY16. Bank's RoE stood at 19.4% for Q2FY16.

#### YES BANK Credit Rating Profile

- Bank continues to maintain strong credit ratings across International and Domestic Rating agencies.
- Moody's has assigned a Long-term rating of Baa3 which is in line with the Sovereign Rating of India.
- Domestic Rating agencies (ICRA & CARE) have assigned Long-Term rating of AA+ for the Bank's Basel III compliant Tier II instruments as well as for Infrastructure Bonds.

#### Expansion & Knowledge Initiatives

- YES BANK has commenced operations at its **IBU branch** in the **GIFT city** with an initial capital infusion of \$20 Million. This will significantly enhance YES BANK's International Banking product offerings for the Bank's corporate clientele while enabling long term Foreign Currency Fund raising for the Bank at competitive rates.
- YES BANK has received **RBI approval** for setting up of an **Asset Management Company**. AMC will leverage the bank's distribution network for customer acquisition, and provide customers a seamless **DIGICAL** experience for their investments & savings solutions.
- YES BANK will shortly establish its **single largest National Centralised Operations Management and Services delivery facility** in Ambattur - in Chennai, and will commence activities next quarter. The facility will be spread over 7.5 lac sq ft in two phases. Bank's investment in this state-of-art-facility is in sync with the Bank's continuous endeavor to provide a superior Service experience, and to further its objectives of creating a highly Scalable and high Growth Branch/Retail Banking business by 2020.
- YES BANK total branch network stood at **700 branches** as on September 30, 2015, an addition of 38 branches in the quarter. Total ATM network stands at 1,371 as on September 30, 2015.

- Total **headcount** stands at **12,700** as at September 30, 2015, an increase of 3,088 employees over September 30, 2014.
- YES BANK has become the **FIRST Indian Bank** to be selected in the **Dow Jones Sustainability Indices** in the Emerging Markets Index in New York. YES BANK underwent rigorous assessment on approximately 1000 data points across Economic, Social and Environmental Dimensions.
- YES BANK also became the **ONLY Bank in the World** to be featured in the **United Nations' Secretary General's Climate Finance Report**. The report was launched at the Climate Finance Ministerial Meeting in Peru.
- YES BANK partnered with Blue Dart and Snapdeal to revolutionise Cash on Delivery in a faster, streamlined fashion. This unique integration through a proprietary system exemplifies Bank's award winning Transaction Banking product suite and also reinforces the Bank's philosophy of providing insightful Knowledge Banking solutions to the sunrise sectors of India's economy.

### Awards & Recognitions

- YES BANK was adjudged "**Strongest Bank in India by Balance Sheet 2015**" by **The Asian Banker Magazine, Singapore**. This is the 3<sup>rd</sup> time in the last 4 years that YES BANK has received this recognition.
- YES BANK received the **Golden Peacock Award** for Sustainability 2015, at the 15<sup>th</sup> London Global Convention hosted by the Institute of Directors.
- YES BANK was recognized in the **Top 10 Brands** in the Paul Writer Mumbai Hot 50 Brand List.
- YES BANK received the Bombay Chamber Civic Award 2014-15 in the Sustainable Environmental Initiatives Category.
- YES BANK received '**Pioneer in Banking and Financial Services**' award at ASSOCHAM Africa-India Champion in Biz Awards 2015.
- Mr. Rana Kapoor, MD&CEO, was felicitated with the **Energy & Environment Foundation Global Excellence Award** in Renewable Energy at the 6th World Renewable Energy Technology Congress-2015 organized by Energy & Environment Foundation held on August 21, 2015 in New Delhi.
- Mr. Rana Kapoor, MD&CEO, received the SKOCH Award for significant contributions to Public Policies for Infrastructure Growth and National Development

## Digital Banking & Social Media

YES BANK has intensified its focus and is investing significantly on new-age mediums and digital technologies to achieve a heightened customer engagement and experience.

YES BANK remains the **Highest followed Bank on Twitter** in the world with over 5 lac followers ,was ranked **number 1 globally on Twitter** by **The Financial Brand** and has crossed a milestone mark of 2 million fans ( 2.2 million) on Facebook and became one of the fastest growing BFSI brands on Facebook in the world. YES BANK has outnumbered all the banks in India by huge margin in terms of Social Media Buzz with Highest Share of Voice, **Highest Twitter Engagement & Highest Social Mentions**. (Simplify 360 report June, 2015).

- *The Press Conference of YES BANK's results will commence at 12:30 pm and we have invited leading business news channels, newswires and publications to cover the conference as well as interviews of YES BANK's management team.*
- *YES BANK's analyst conference call can be heard at following link, post 10 pm:*

<https://www.yesbank.in/investor-relations/financial-results/2015-2016-q2.html>

### **ABOUT YES BANK**

*YES BANK, India's fifth largest private sector Bank, is the outcome of the professional & entrepreneurial commitment of its Founder Rana Kapoor and his top management team, to establish a high quality, customer centric, service driven, private Indian Bank catering to the Future Businesses of India. YES BANK has adopted international best practices, the highest standards of service quality and operational excellence, and offers comprehensive banking and financial solutions to all its valued customers.*

*YES BANK has a knowledge driven approach to banking, and a superior customer experience for its retail, corporate and commercial banking clients. YES BANK is steadily evolving its HR character as the Professionals' Bank of India, with the unrelenting vision of "Building the Finest Quality Bank of the World in India" by 2020.*

For further information, please contact:

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